



# Managing Successful IT Outsourcing Relationships

*Petter Gottschalk, Hans Solli-Saether*

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"Managing Successful IT Outsourcing Relationships" is a comprehensive guide on all the aspects of IT outsourcing, and is highly commendable for practitioners, researchers, policy makers and consultants alike. This book uses well-known theoretical perspectives and experiences learned from several business cases to develop models and guidelines for the complex IT outsourcing process and emerging relationships. It focuses on the important issues of strategy, structure, and management of IT outsourcing relationships and answers the what, where, when and how to outsource and manage outsourcing contracts.

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