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Intuition: Its Powers and Perils

David G. Myers



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How reliable is our intuition? How much should we depend on gut-level instinct rather than rational analysis when we play the stock market, choose a mate, hire an employee, or assess our own abilities? In this discussion, David Myers shows us that while intuition can provide us with useful, and often amazing, insights, it can also dangerously mislead us. Drawing on psychological research, Myers discusses the powers and perils of intuition when: judges and jurors determine who is telling the truth; mental health workers predict whether someone is at risk for suicide or crime; coaches, players and fans decide who has the hot hand or the hot bat; personnel directors hire new employees; and psychics claim to be clairvoyant or to have premonitions.

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